



Sri Lanka Incoming trade mission to the Netherlands, 15th May 2018

Overview of the companies participating in the business delegation

Food / Drinks

1) Bio Extracts (Pvt) Ltd - Mr. Dilantha De Silva www.baraka.lk	
Business activities	Interested in
<p>Bio Extracts Ltd has been a manufacturer of herbal food supplements, health oils (black seed oil & virgin coconut oil), herbal external applications and herbal personal care products and essential oils for over two decades. They carry the process certifications of GMP, HACCP, ISO 22000, ISO 14001, Fair Choice certification on their processes which audited by USFDA and carry organic (EU, USDA & JAS), kosher and halal certification on products.</p> <p>They market their products in around 25 countries and throughout Sri Lanka it is stocked in 2500 pharmacies, 500 supermarkets and 300 ayurveda shops.</p>	<p>Bio Extracts (PVT) Ltd wants to export: Herbal Food Supplements, Herbal Medicinal Applications – Balms, Pain relieving oils etc./Black Seed Oil/Virgin Coconut Oil/Herbal Personal Care Products – Face/Hand/Foot Creams, Shampoos, Face Wash, Lip Balm etc./Essential Oils.</p> <p>They wish to get in contact with:</p> <ul style="list-style-type: none"> - Large retail chains like supermarkets, hypermarkets - Health & lifestyle chains - Pharmacy chains - Herbal retailers - Spa’s and Spa product marketers - Distributors and agents to promote their quality natural product lines





2) Imperial Spices (Pvt) Ltd – Mr. Kolitha Weerakoon		www.imperialspices.lk
Business activities	Interested in	
Imperial Spices (Pvt) Ltd offers the best spices available i.e. cinnamon (all kinds), black pepper, white pepper, cloves, mace and nutmeg. Imperial Spices has expanded its business over the last few years and has built a modern facility with a drying yard, state-of-the-art factory for white pepper processing and dehydrated green pepper processing, sorting & cleaning plant in order to maintain the supply of quality products to their buyers. They are committed to supplying their customers with hygienically packed spices at affordable prices by agreed delivery dates.	Imperial Spices (Pvt) Ltd wants to get in contact with: <ul style="list-style-type: none"> - Companies engaged in spices business. - Wishes to supply White Pepper, Dehydrated Green Pepper, Black Pepper, Cinnamon in all kinds, Cloves and Nutmeg. 	
3) Lihini Sea Foods (Pvt) Ltd/Lihini Nature Products (Pvt) Ltd - Mr. Malintha Fernando		www.lihiniseafood.com / www.lihininature.com
Business activities	Interested in	
Lihini Sea Foods and Lihini Nature Products are part of the Lihini Group. Their expertise is in the export field. Their main products within the fish sector are: tuna, sword fish and exotic fish range. They export sea food to Europe: Germany, France, The Netherlands, Brussels, Italy and Geneva. The products they offer within their nature product category are: virgin coconut oil and coconut flour.	Lihini Sea Foods and Nature Products wants to get in contact with: <ul style="list-style-type: none"> - Importers of Tuna /Sword Fish - Organic Virgin Coconut Oil/ Coconut Flour. 	
4) Bogawantalawa Tea Ceylon (Pvt) Ltd – Mr. Michael Haglind		www.bogawantalawa.com
Business activities	Interested in	
Bogawantalawa Tea Ceylon (Pvt) Ltd is a tea plantation company, offering fresh tea direct from the source and packed according to the requirements. They offer ready-to-drink tea items in their own label and private label. Their current export markets are: The Netherlands, Sweden, Japan, China, USA and Australia and they have a production capacity of around 7 million kilos per annum. Bogawantalawa Tea Ceylon certifications include: ISO 9001, ISO 22000:2005, BRC, Organic, Rainforest alliance, Kosher, Halal, Fairtrade.	Bogawantalawa Tea Ceylon (Pvt) Ltd wants to get in contact with: <ul style="list-style-type: none"> - Tea distributors - Supermarkets for private label products - Traders - Value added specialty tea shops 	





Tyres

5) Associated Motorways (Private) Ltd / AMW - Mr. Lasantha Wijeweera		www.amwexports.com
Business activities	Interested in	
<p>AMW is the pioneer of dry rubber industry in Sri Lanka, with a highly diversified product portfolio ranging from Tyre Retreading, light pneumatic tyre production, custom compounding and industrial tyre (industrial solid and pneumatic) production.</p> <p>During the year 2017 and continuing to 2018, AMW continues to invest in expanding capacity in custom compounding and industrial tyres.</p> <p>AMW's core business sectors are Rubber Products Manufacturing, Automotive (Passenger and Commercial), After Sales and Financial Services. On the Automotive sector, AMW represents global brands such as Nissan, Suzuki, Renault, Yamaha, Castrol, Sonax etc. as Sole Agent and authorized distributor.</p> <p>In manufacturing, AMW has established its own brand in Industrial tyres under "Soli Max" and "Soli Trac" (Solid tyres) and "Pneu Max" (pneumatic tyres). Presently AMW exports its industrial tyres to seven countries.</p>	<p>AMW wants to get in contact with:</p> <ul style="list-style-type: none"> - Companies that import material handling solid tyres, either tyre importers / tyre distributors/tyre dealers - Fleet owners of material handling equipment (e.g.: Forklifts) - Original Equipment Manufacturers (Forklifts, tow tractors, baggage dollies etc.) 	

Maritime

6) Dhanusha Marine Lanka Exports (Pvt) Ltd – Mr. G.S Fernando		www.dmlexports.com
Business activities	Interested in	
<p>As an export company, Dhanusha Marine Lanka Exports (Pvt) Ltd is using new equipment, latest technology, and raw materials for their productions. They have 2 factories for export productions, and currently developing their 3rd factory (which is scheduled to be inaugurate in near future) with the collaboration of Hyundai EnTech Company, Korea. Presently they possess many JV Ventures with Seychelles, Korea, and Mauritius.</p> <p>They are manufacturing Fiberglass Boats in 18m to 24m, Fiberglass Trailer covers, Fiberglass Horse Trailer Covers, Fiberglass Snow Mobile, Fiberglass Wind Mill parts, Fiberglass Snow Sledge and other allied products in Fiberglass. Presently cater their products to Scandinavian, South-Korea, Maldives, Seychelles, Mauritius and African continental market.</p>	<p>Dhanusha Marine Lanka Exports (Pvt) Ltd wants to get in contact with:</p> <ul style="list-style-type: none"> - JV partners for their business: technical know-how and financial, - Dutch partners in boat manufacturing, boat importing, dealerships and distributorships. - JV partners from Belgium or Luxembourg 	





7) Neil Fernando & Company (Pvt) Ltd – Mr. Neil Fernando		www.neilmarine.com
Business activities	Interested in	
<p>Neil Marine is the internationally known trade mark of Neil Fernando & Company approved by the Board of Investment of Sri Lanka. The company is one of the pioneers in the boat building industry in Sri Lanka and has supplied over 38,000 boats in 40 years to the maritime sector. Acknowledged as the national leader in this field, Neil Marine is one of the biggest (polyester)boat builders in South Asia employing more than 200 persons.</p> <p>While being a member of the strong penthouse group of companies, Neil Fernando & Company (Pvt) Ltd is the sole agents for the prestigious Suzuki outboard motors and Doosan (Daewoo) inboard Diesel engines and Vetus and TMC boat accessories in Sri Lanka.</p>	<p>Neil Fernando & Company (Pvt) Ltd wants to export :</p> <ul style="list-style-type: none"> - Pleasure boats and yachts - Totally enclosed Life Boats <p>Neil Fernando & Company (Pvt) Ltd wants to import:</p> <ul style="list-style-type: none"> - Boat accessories 	

Textiles

8) Kash Garments (Pvt) Ltd - Mr. Rohana Paranavithana		www.kashgarments.com
Business activities	Interested in	
<p>Located in Elpitiya, Sri Lanka, Kash Garments is one of the leading manufacturer, exporter and supplier of garments. For over two decades they have been producing high quality garments for women, specializing in dresses, skirts and blouses. They mainly focus on ladies woven outerwear: dresses, blouses, skirts, jumpsuits, playsuits, pants etc. Ladies wear products with designing input; 80,000pcs/month and US \$4 - 5 million/annum.</p> <p>Due to their strong focus on best up-to-date quality and constantly improving cutting-edge technology, that often exceeds customer expectations, they now deliver products to a wide variety of respectable brands and clients throughout the world.</p>	<p>Kash Garments (Pvt) Ltd wishes to export to the Netherlands:</p> <ul style="list-style-type: none"> - Ladies outerwear, active wear, swimwear and Menswear. 	





9) Queens Work Wear (Pvt) Ltd - Mr. Walter Perera & Ms. Dishani Perera		www.queensworkwear.com
Business activities	Interested in	
<p>Queens Work Wear (Pvt) Ltd is specialised in manufacturing work wear uniforms. They export a comprehensive product range from chefs wear to industrial overalls, to scrub suits for the Canadian, USA and UAE markets. With a workforce of 300 employees, they have a production capacity of 700,000+ pcs per year. They utilise recognised/branded accessories for their products, also they possess automated layer machines and electronic under-trimmer machines for improved efficiency. Their strategies are communicated to all their workforce and make sure it is executed in an appropriate manner whilst also entrenching manufacturing compliance to their daily business operations and the overall organisational culture. Queens Work Wear already exports under the following brand names: Industrial Textile Ltd (Canada), Globe Group (UAE), Premier Uniforms and Blue Sky Scrubs (USA).</p>	<p>Queens Work Wear (Pvt) Ltd wants to get in contact with importers of:</p> <ul style="list-style-type: none"> - Work wear - Chef (uniforms) wear - Medical uniform - Industrial uniform - School uniform - Shirts & pants - Security uniform buyers 	

10) Sarasavi Exports (Pvt) Ltd - Mrs. Dharshini Bandara		www.sarasaviexport.com
Business activities	Interested in	
<p>Sarasavi Exports (Pvt) Ltd, established in the year 1997 as a BOI approved entity, plays a major role as a pioneer in the manufacture of socks & tights in Sri Lanka and as the second largest socks & tight manufacturer in the South Asian Region. Nowadays, they produce over 7.8 million pairs per annum with a vertical production fully equipped with an in-house yarn dyeing and covering plants for cotton, nylon, polyester and bamboo yarns. Having state-of-the-art hosiery technology in the manufacturing process, they cater to the world's leading brands in Europe such as M&S, Hanes, Tesco, Dunns, Debenhams, Sainsbury, George etc.</p>	<p>Sarasavi Exports (Pvt) Ltd wants to get in contact with importer of:</p> <ul style="list-style-type: none"> - Sock - Tights - Manufacturing companies and/or trading companies of socks/tights 	





11) Selta (Pvt) Ltd – Mr. Pradeep Witharanage		www.seltalinen.com
Business activities	Interested in	
<p>Selta (Pvt) Ltd has been operating in the Home & Kitchen Textiles manufacturing sector since 1995 and started producing apparels since 2003. Their products are categorized as follows: Ladies Fashion Garments, Work Wear, Uniforms, Aprons, Kitchen Towels, Textile Linen & Assorted Kitchen Textiles. Their certifications include: Garment without GUILT, Home & Kitchen Textiles BS standard for protection against thermal hazards & AZO free dyes and ISO 9001 (2008).</p> <p>The USPs of Selta are:</p> <ul style="list-style-type: none"> - Price competitive - Ethical products - Small quantities - On time delivery 	<p>Selta (Pvt) Ltd wants to get in contact with:</p> <ul style="list-style-type: none"> - Importers and wholesalers of Ladies Fashion Garments - Importers and wholesalers of Home & Kitchen Textiles - They would like to joint venture to manufacture packaging with offset and digital printing in Sri Lanka. 	

12) Wasgamuwa Clothing (Pvt) Ltd - Mr. Ravi Abeysekera		www.wasgamuwaclothing.com
Business activities	Interested in	
<p>Wasgamuwa Clothing manufactures pyjamas, sleep shirts, night dresses, blouses and jackets. Currently, a few of their clients are: Jockey, TJ MAX and C&A (USA).</p>	<p>Wasgamuwa Clothing (Pvt) Ltd wants to get in contact with importers of:</p> <ul style="list-style-type: none"> - Pyjamas - Sleep shirts - Night dresses 	





13) Jumeirah Textiles (Pvt) Ltd - Mr. A.P.Cyril Mendis		www.jumeirahtextiles.com
Business activities	Interested in	
Jumeirah Textiles (Pvt) Ltd is a total solution provider for the garment industry including sample development, manufacturer and exporter. The company's activities are: sample development, sourcing, manufacturing, quality assurance and shipping. They have a strong merchandising and development team in order to execute the order with comparative price, quality and on time delivery.	Jumeirah Textiles (Pvt) Ltd wants to get in contact with: <ul style="list-style-type: none">- Buyers of woven and knit ladies fashion garment- Buyers of men's casual wear- Buyers of ladies casual wear	

14) Suganda Apparel (Pvt) Ltd – Mr. J.N. Edirisinghe		-
Business activities	Interested in	
Suganda Apparel (Pvt) Ltd began with a small factors and 13 employees. Nowadays, they have around 1650 employees at the moment. They are capable to produce 2.5 million pcs/annum of any type of ladies and gents garments.	Suganda Apparel (Pvt) Ltd wants to export: Ladies and Gents lingerie and wishes to get in contact with: <ul style="list-style-type: none">- Apparel sector buyers	





IT

15) M/S. Softwatch Infosys (Pvt) Ltd – Mrs. Lalith Gangewatte		www.softwatch-infosys.org
Business activities	Interested in	
<p>M/S. Softwatch Infosys (Pvt) Ltd is a growing IT Solution provider in Sri Lanka. They have a staff of around 100 persons engaged on IT activities throughout Sri Lanka. Their main focus is to be the most effective local IT solution provider with possible IT sites in an international market in 2020. M/S. Softwatch Infosys (Pvt) Ltd is active in the IT Sector for over 20 years and has been capitalizing on experience / knowledge in the IT Sector in Sri Lanka.</p> <p>The company’s activities can be divided into: Micro Financial Solution provider, installation of ATM /EFT switch for Banking purposes, POS solution for retail outlets assisted with Oracle finance, tax automation, risk management provider, Underground liquid tank measuring system and potential to take care of tailor made IT solution.</p>	<p>M/S. Softwatch Infosys (Pvt) Ltd wants to get in contact with:</p> <ul style="list-style-type: none"> - Contacts in the IT field <p>Experienced in: Micro Financial Solution provider, installation of ATM /EFT switch for Banking purposes, POS solution for retail outlets assisted with Oracle finance, tax automation, risk management provider. Underground liquid tank measuring system and potential to take care of tailor made IT solution.</p>	

16) PayMedia (Pvt) Ltd – Mr. Kanishka Weeramunda		www.paymedia.lk
Business activities	Interested in	
<p>PayMedia was started in 2014 by Mr. Kanishka Weeramunda along with 2 other employees who started off by deploying cash collection kiosks for mobile top-ups. Nowadays, Paymedia provides banking solutions to 9 banks and financial institutes in Sri Lanka. These include: Cash Deposit machines, POS machines and mobile applications such as Slipless banking etc. Moving to the Digital payment platform, Paymedia launched DirectPay, a QR based payment method for parking.</p>	<p>PayMedia (Pvt) Ltd wants to get in contact with:</p> <ul style="list-style-type: none"> - Business partners from Netherlands, Belgium and Luxemburg who do similar solutions like them so that they can have shared resources and exchange know-how, - Companies that have contacts with the banks and financial institutes in Europe, - Buyers for their Parking app. 	





17) Telida (Pvt) Ltd - Mr. Mohamed Hisham

www.telida.com

Business activities

Telida is a boutique Business Process Management (BPM) firm which manages a multitude of outsourced operations for clients in the UK, Norway, New Zealand, Singapore and Australia. Telida was incorporated in October 2011 and clients serviced at present include: a Top-20 ranked Chartered Accountancy practice in the United Kingdom, Australia's largest Healthcare Entertainment service provider and a well establishment law firm in the UK, among others. The company is ISO27001 Information Security Standards compliant for all its operations.

Services:

- **Outsourced Finance and Accounting Services** including Book keeping through the Cloud or through standalone system licenses;
- **Customer Support Services** for Travel and Helpdesk oriented companies by providing extended hours and holiday support which can be expanded to 24x7 customer support;
- **Legal Process Outsourcing (LPO)** services to law firm in providing documentation assistance and support in terms of document verification, filing to system, preparation of template based letters, etc;
- **Remote IT Support** including desktop and server maintenance, 1st level user support, patch and updates management and routing maintenance of network setup through remote management and support tools.

Interested in

Telida (Pvt) Ltd wants to get in contact with:

- Book keeping firms
- Law firms requiring processing support
- Any small and medium (SME) firms/companies requiring services related IT support, accounting and/or customer services
- Travel agencies and hotels
- Customer oriented organisations or companies requiring extended hours of customer services (after hours or weekend/holiday support)





18) Intelligent Image Management - Mr. Upal Rahman

www.iimdirect.com

Business activities

IIM's core business is providing Business Process Outsourcing (BPO), Document Management and Software Development services to its client in the US and Europe. Their clients come from diverse industries like Financial, Healthcare, Insurance, Real Estate, Library & Archives.

IIM is one of the oldest BPO companies in the world. They have world renowned companies working with them. With production facilities in 3 countries, they can provide quick scale up on any project. Today, IIM Group employs over 3,500 people.

IMM offers services within the following categories:

- Back office support
- Data Processing Services
- Digitising
- Scanning
- Software Development

Interested in

Intelligent Image Management wants to get in contact with companies active in:

- Data Processing Services
- Digitising/Scanning
- Software Development
- Back Office Support Services





19) SenzMate IoT Intelligence – Mr. Miller Alexander		www.senzmate.com
Business activities	Interested in	
<p>SenzMate is a Sri Lankan based Internet of Things (IoT) and Machine to Machine (M2M) solution company. Senzmate provides end-to-end solutions for enterprise applications with 100% local knowledge and state of the art innovation. Now they have expand to Senzmate IoT, Agri tech, Fin-tech and software solution.</p> <p>Their best of breed solutions and framework enables IoT communication like no one else does. Giving the ability to harness power of 'Internet of Things' and achieve multi-fold improvement in effectiveness of your business processes.</p> <p>They have their registered business partner in the Netherlands (www.aimpori.com). With a local business client, they can provide 100% flexible support with their tailor made support. World-class company practises like Agile and Scrum methodologies allow the user to get the best outcome on date.</p> <p>They are specialized in: Customized IOT Devices, Customized Software, Development, Mobile Applications, Embedded Systems, Cloud Application, Precision Agriculture, Usage Based Insurance, Telematics Solutions. Analytic Tools, Block chain integration, IoT Research and Development.</p>	<p>SenzMate wishes to export:</p> <ul style="list-style-type: none"> - Customized Software development: SenzMate serve around the globe with high end software solutions. Our wide range of technology stack allow us to serve clients with native and Hybrid mobile applications, Intelligent analytic platforms and customized ERP systems . - IoT Solutions: SenzMate is the only end to end IoT development company in Sri Lanka. Senzmate develop in-house Electronic development and IOT platform intelligence for its clients. as the IoT pioneers SenzMate owns the majority IoT market space in Sri Lanka. Our tailor made solutions trusted by most of the blue chip companies in the country. - Block chain based Solutions: As the innovation provider we provide tailor made block chain technology for our clients. Specially in environment sensitive product supply chain industry. <p>SenzMate IoT Intelligence wants to get in contact with:</p> <ul style="list-style-type: none"> - Marketing agencies - SME type IT companies - Freelance business consultants - Venture capital firms 	

20) WinSYS Networks (Pvt) Ltd – Mr. Ziyam Abdeen		www.winsys.lk / www.winsysnetworks.net
Business activities	Interested in	
<p>WinSYS Networks (Pvt) Ltd has moved to new set of Training content from Networking Specializations to Coding and Start-up echo system building. They were mostly targeted Professional Training but now focused to Academic Studies starting from BSc in Cyber Security and Forensic. Have a Separate team for Web, Mobile, and Software development. Now Serving to Australia, Middle East Countries, Japan and Maldives. Now looking for expend the networks to Europe. The company's activities exist of: Training, Consulting, Software development, App Development, Proto type/ Demo Research activities and Total ELV Solutions.</p>	<p>WinSYS Networks (Pvt) Ltd wants to get in contact with companies looking for: all the Software Development and App development (Specially Employee/Students Management System) , Payroll , Highly Complicated Content Management web and services.</p> <p>They can run all the back-office services in Sri Lanka for any Dutch company with the Dutch speaking staffs. If any Company is in need an economical way for their service then they are the partner for it.</p>	





Medical / Wellness

21) Vingyana Reefs - Mr. Kushal Perera www.vingyanareefs.com	
Business activities	Interested in
<p>Vingyana Reefs provides many integrative health solutions including wellness and detox packages for wellness tourists. Next to that, Vingyana Reefs provides one stop integrative and alternative treatments for clients with cancer, Lyme disease, post chemo detoxes, chronic fatigue or any chronic disease like diabetes type 2 and auto immune disease solutions. They combine 4 sciences: allopathy, naturopathy, homeopathy and Ayurveda to bring complete evidence-based integrative solutions as well as wellness tourism packages for the health enthusiast.</p>	<p>Vingyana Reefs wants to get in contact with:</p> <ul style="list-style-type: none"> - Dutch travel-and tour agents who are interested in promoting Vingyana Reefs as wellness- and medical tourism destination.

Cosmetics

22) Hettigoda Industries (Pvt) Ltd - Mrs. Vidyani Hettigoda www.siddhalepa.com	
Business activities	Interested in
<p>The wisdom of over two centuries of ayurveda medicine has been captured and preserved in the renowned brand of a balm called Siddhalepa, also known as the magic balm. This flagship brand of the Hettigoda Group of companies better known as the Siddhalepa Group is now a household name in Sri Lanka, with a growing demand in its export markets. The Siddhalepa Group manufactures more than 150 varieties of ISO and GMP certified Ayurveda products which are exported to over 40 countries. Apart from the famed Siddhalepa balm, the company manufactures a vast range of Ayurveda products which can be categorized as medicinal capsules, tablets, oils, balms and syrups, oral care, personal care, beauty care, health care products and hygiene products.</p>	<p>Hettigoda Industries (Pvt) Ltd wants to get in contact with:</p> <ul style="list-style-type: none"> - Distributors of herbal products - Travel agents - Ayurveda medical sector - Companies active in the tourism and wellness sector - Companies who are working with Spa products





23) Nature's Beauty Creations Ltd – Mr. Samantha Kumarasinghe

www.naturessecrets.lk

Business activities

The natural ingredients used in Nature's Secrets products are grown locally and carefully extracted in Nature's Beauty Creations high-tech laboratories, maintaining ISO and GMP standards, ensuring authenticity, hygiene and freshness. These natural extracts are fused with the world's best cosmetics ingredients in a state of the art factory to create Nature's Secrets herbal cosmetics. The Nature's Beauty Creations factory is surrounded by a large herbal medicinal plant garden with over 350 varieties of endemic herbal plants. Today, Nature's Beauty Creations takes pride in driving the herbal cosmetics market in Sri Lanka. These genuine exotic herbal cosmetics of superior quality and efficacy are highly recognized and accepted in many countries worldwide. Some of their products include: Herbal Beauty Care Products; Herbal Baby Care Products; Perfumes; Natural wellness drink.

Interested in

Nature's Beauty Creations Ltd wants to get in contact with importers of:

- Natural cosmetics
- Retailers of wellness drinks

